



ISA Texas Chapter Business Meeting
8:00 a.m., Friday, September 27, 2019
Waco Convention Center – 2019 Texas Tree Conference

Attending: Micah Pace, Past-President, Emily King, President, Jason Alfaro, President-Elect, A.J. Thibodeaux, Vice-President, Rebecca Johnson, Editor, Greg David, Treasurer, Evan Anderson, Director, Priscilla Files, Director, Curtis Hopper, Director, Chris Lane, Director, Neil Manich, Director, Gary O’Neil, Director, Star Quintero, Director, Kirsten Schneider, Director, Oscar Mestas, ISA COR Liaison, Daniel Cottier, ISA Certification Liaison, John Giedraitis, Executive Director, Gene Gehring, Education Programs Manager, Misti Perez, Membership and Certification Specialist, Tip Tucker, ISA Atlanta

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| I. Call to order 8:05 am | Emily King, 2018-2019 President |
| II. Welcome | Emily King |
| III. Approval of Minutes | Emily King |
| IV. Executive Director Report | John Giedraitis |
| V. Recognition of Committee Chairs | Emily King |
| VI. New Business | |
| a. ISA International update | Tip Tucker, Director of Member Services |
| b. ISAT Year in Review | Emily King |
| c. Recognition of 2018-2019 ISAT Officers and Directors | Emily King |
| d. Installation of Jason Alfaro as ISAT President for 2019-2020 | Emily King |
| e. Recognition of Emily King for service as ISAT President | Jason Alfaro |
| f. Recognition of 2019 Texas Tree Conference Committee | Jason Alfaro |
| g. Installment of new ISAT Officers and Directors for 2019-2020 | Jason Alfaro |
| VII. Questions and comments from the membership | |
| VIII. Next Board Meeting/Retreat Date: December 11-12, 2019, Location: TBA | |
| IX. Adjourn 8:50 am | |

Submitted by John Giedraitis

2018-2019 Board of Directors

Micah Pace, Past-President
 Emily King, President
 Jason Alfaro, President-Elect
 A.J. Thibodeaux, Vice-President
 Rebecca Johnson, Editor
 Greg David, Treasurer
 Evan Anderson, Director
 Priscilla Files, Director
 Curtis Hopper, Director
 Chris Lane, Director
 Neil Manich, Director
 Gary O'Neil, Director
 Star Quintero, Director
 Kirsten Schneider, Director

2019-2020 Board of Directors

Emily King, Past-President
 Jason Alfaro, President
 A.J. Thibodeaux, President-Elect
 Mark Bird, Vice-President
 Rebecca Johnson, Editor
 Greg David, Treasurer
 Evan Anderson, Director
 Priscilla Files, Director
 Curtis Hopper, Director
 Neil Manich, Director
 Rachel McGregor, Director
 Ronny Nelson, Director
 Gary O'Neil, Director
 Star Quintero, Director
 Kirsten Schneider, Director

2019 Committee Chairs

Texas Tree Conference	Jason Alfaro
Tree Climbing Championship	Markus Smith, Jim Dossett
Educational Events Committee	AJ Thibodeaux
Outreach and Publicity	Cody Goldman
Research and Scholarships	Ronny Nelson
Newsletter	Rebecca Johnson
Executive Committee	Emily King
Nominations and Elections	Micah Pace
Treasurer	Greg David
Advocacy	Keith Mars

2019 Liaisons

ISA COR Liaison	Oscar Mestas
ISA Certification Liaison	Daniel Cottier
TX Tree Climbing Championship	Kirsten Schneider
TREE Fund Liaison	Rebecca Johnson
TNLA Liaison	Chris Lane

ISAT Staff

John Giedraitis, Executive Director
 Gene Gehring, Educational Events Program Manager
 Misti Perez, Member Services Coordinator



2018 - 2019 ISAT Sponsored or Co-Sponsored Activities

October 2018

Texas Women's Tree Climbing Workshop, Marshall
ISA Leadership Workshop
American Planning Association Booth, Galveston

November 2018

Texas Arbor Day, El Paso

December 2018

ISAT Annual Board of Directors Retreat and Quarterly Board Meeting, Waco

January 2019

Certified Arborist, Municipal Specialist and Utility Specialist Test, Austin
ISAT Arborists Masters Series: Open Source GIS for City Arborists, Grand Prairie
ISAT Arborists Masters Series: Open Source GIS for City Arborists, Houston

February 2019

North Central Texas Urban Forestry Conference Booth, Arlington
Certified Tree Worker Exam Skills Exam, Austin

March 2019

ISAT Wildfire Risk Assessment Qualification Course and Assessment, Austin
ISAT Arborists Master's Series: Advanced Digital Tree Diagnosis Lab, TX A&M CS
ISAT Board Meeting, Wild Basin, Austin
Awarded Scholarships to Students at Stephen F. Austin University
and Texas A&M University

April 2019

SAAA Bilingual Workshop w/ Mark Chisolm, Schertz
ISAT Crane Workshop with Mark Chisholm, San Marcos
Tree Worker Climber Evaluator Training, DFW
ISAT TRAQ Renewal with Skip Kincaid, College Station
ISAT TRAQ Course and Assessment with Skip Kincaid, College Station
ASLA Texas Chapter Conference Booth, Irving

May 2019

Wildfire Risk Assessment Qualification Course and Assessment, Lubbock
Pre-TTTC Climbing and Trauma Workshops, Georgetown
Texas Tree Climbing Championship, Georgetown
Arbor Fair, Georgetown
Oak Wilt Qualification Course and Assessment, Weatherford

June 2019

ISAT Board Meeting, Waco
Oak Wilt Qualification Course and Assessment, Fredericksburg

July 2019

Oak Wilt Qualification Course and Assessment, Fredericksburg

August 2019

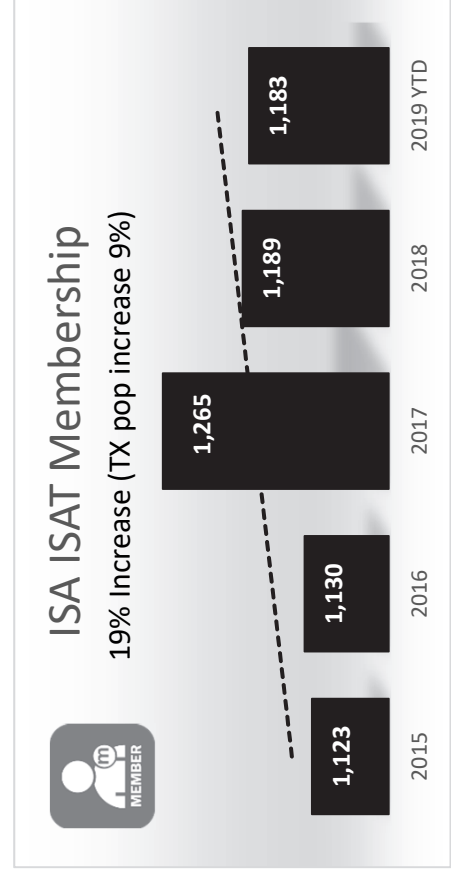
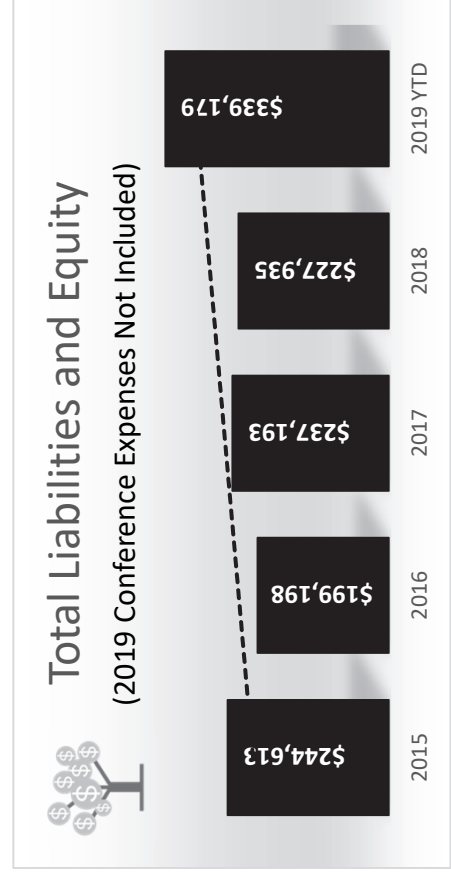
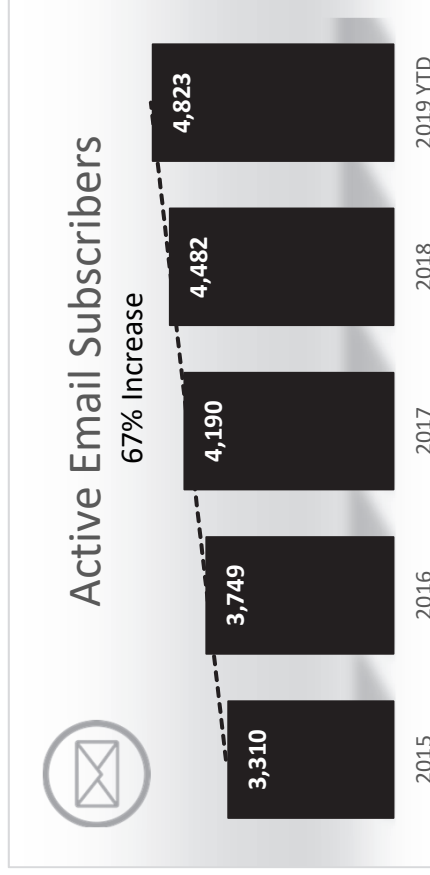
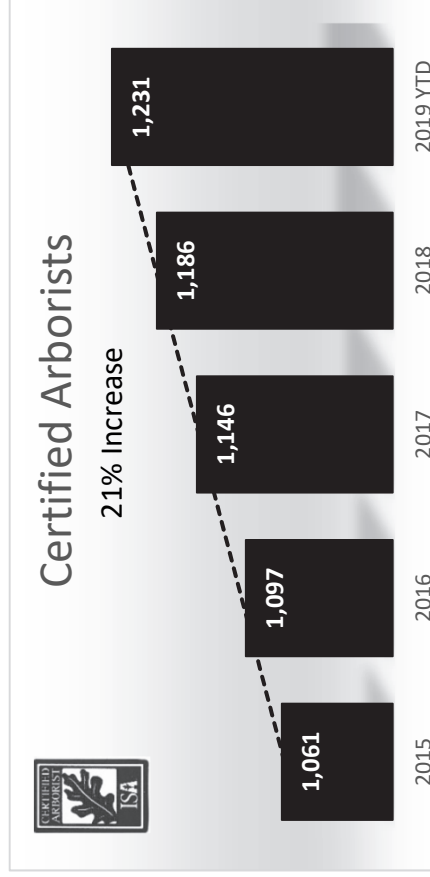
ISA Annual Meeting, Knoxville, Tennessee
2019 International Tree Climbing Championship, Knoxville, Tennessee
ISAT Booth at TNLA Expo, San Antonio

September 2019

4,819 subscribers to the ISAT monthly email newsletter
North American Tree Climbing Championship, Providence, RI
Certified Arborist, Municipal Specialist and Utility Specialist Test, Waco
TRAQ Renewal with Skip Kincaid, Waco
39th Texas Tree Conference, Academy, Trade Show and Tree Schools, Waco
ISAT Membership Meeting

ISAT 2019 Quick Stats

ISAT Quick Statistics:	2019 (YTD)	2018	2017	2016	2015	2014	2013	2012
Certified Arborists	1,231	1,186	1,146	1,097	1,061	1,017	956	937
ISA ISAT membership	1,183	1,189	1,265	1,130	1,123	989	890	829
ISA Members	1,066	1,065	1,135	1,101	1,024	898	831	816
ISAT Members	1,065	1,037	1,037	951	1,025	893	791	715
Email Subscribers (Active Contacts)	4,823	4,482	4,190	3,749	3,310	2,888	2,327	1,850
Total Income	\$357,207	\$396,797	\$363,304	\$193,009	\$350,873	\$342,975	\$286,803	\$246,631
Net Income	\$111,244	(9,258)	\$38,250	(\$45,415)	\$10,631	\$44,950	\$26	\$16,302
Total Liabilities and Equity	\$339,179	\$227,935	\$237,193	\$199,198	\$244,613	\$233,983	\$189,032	\$179,845



ISAT
Profit & Loss
January 1 through September 19, 2019

	<u>Jan 1 - Sep 19, 19</u>
Ordinary Income/Expense	
Income	
Online Learning Revenue Share	754.00
Scholarship Donation	100.00
Advertising	7,340.00
Certification	32,333.00
Conference	170,250.00
Membership	36,515.00
Misc.	340.53
Publication Sales	335.00
TTCC & Workshop	26,053.88
Workshops	83,186.00
Total Income	<u>357,207.41</u>
Gross Profit	357,207.41
Expense	
Office Supplies	866.91
Association Management Services	101,977.84
Research	5,000.00
Accountant	1,595.00
Awards	111.99
Board Expenses	4,259.93
Certification Expenses	379.50
Conference Expenses	22,941.90
Fees	8,103.05
Insurance	1,984.00
Liaison Travel	1,719.00
Member Services	882.89
Newsletter Expenses	12,315.72
Officer Travel	1,740.46
Publication Purchases	874.08
Publicity	7,751.14
Scholarships	5,168.37
Special Projects	500.00
TTCC and Workshop	19,348.38
Web Site	708.24
Workshop Expenses	47,735.02
Total Expense	<u>245,963.42</u>
Net Ordinary Income	<u>111,243.99</u>
Net Income	<u><u>111,243.99</u></u>

ISAT
Balance Sheet
As of September 18, 2019

	<u>Sep 18, 19</u>
ASSETS	
Current Assets	
Checking/Savings	
Wells Fargo	191,054.81
Total Checking/Savings	<u>191,054.81</u>
Other Current Assets	
Treasury Direct	74,490.78
Wells Fargo CD #3	-12.51
Wells Fargo CD #2	25,122.04
Wells Fargo CD #1	50,081.23
Federated Gov Income Securities	-1,574.25
Total Other Current Assets	<u>148,107.29</u>
Total Current Assets	339,162.10
Fixed Assets	
Accumulated Depreciaton	-587.00
Office Equipment	604.03
Total Fixed Assets	<u>17.03</u>
TOTAL ASSETS	<u><u>339,179.13</u></u>
LIABILITIES & EQUITY	
Equity	
Retained Earnings	227,935.14
Net Income	111,243.99
Total Equity	<u>339,179.13</u>
TOTAL LIABILITIES & EQUITY	<u><u>339,179.13</u></u>